

Power to the People



Help us
spend
\$10,000

MainPower has a sponsorship programme to support the communities of North Canterbury and Kaikoura. We have \$10,000 to giveaway and we're asking for your help by telling us which local community or neighbourhood groups you think need the money the most. To get involved, visit our website and let us know which three groups you think we should support.

Who is eligible?

- Charitable organisations serving the North Canterbury and Kaikoura region.
- Local branches of charitable organisations or localised charitable programmes primarily serving the North Canterbury and Kaikoura region.
- Cultural organisations with tax deductible status serving the North Canterbury and Kaikoura region.
- Schools in the North Canterbury and Kaikoura region.

Why not spread the word, help out your local groups and tell your family and friends to get online and vote now.

Voting closes 31 August 2015.

www.mainpower.co.nz



MainPower New Zealand Limited

is a community owned electricity distributor. We are responsible for delivering and maintaining a safe, secure and reliable power supply to more than 37,000 customers in the North Canterbury and Kaikoura region. Our network of 4,932 kilometres of overhead lines and underground cables delivers electricity to our region's homes, businesses, schools and communities.

Photo taken by MainPower employee John Woodrow.



Our electricity network spans approximately

11,180

square kilometres

from north of Christchurch City and across the Waimakariri, Hurunui and Kaikoura Districts.

Community Ownership

MainPower's ownership structure is designed to benefit the communities of North Canterbury and Kaikoura. Qualifying customers, each person or business connected to the MainPower network*, are by definition preference shareholders in MainPower. The MainPower Trust holds the ownership of MainPower New Zealand Limited on behalf of the community and for qualifying customers.

The MainPower Trust's seven Trustees appoint MainPower's Board of Directors, monitor the company's performance through its Statement of Corporate Intent and by regularly meeting with the Directors.

* Customers previously connected to the Kaiapoi Electricity Network are not deemed qualifying customers under the Trust Deed.



Financials

NET PROFIT

before tax and rebates

2015
\$15.5
million

2014 \$17.7M 2013 \$18.7M



**NETWORK
CAPITAL
INVESTMENT**

2015
\$25.3
million

2014 \$14.6M 2013 \$16.1M



**QUALIFYING
CUSTOMER
REBATES**

2015
\$9.257
million

2014 \$8.447M 2013 \$8.251M



**COMMUNITY
SUPPORT**

2015
\$320,495

2014 \$313,500 2013 \$304,000

Community ownership of MainPower entitles customers and the local communities to a share of profit. Qualifying customers receive a rebate or 'pay back' which is credited on your monthly electricity bill. MainPower also provides profit distribution in the form of funding for community initiatives, which is administered through our community support sponsorship programme.

Network

**NEW
CONNECTIONS**

2015
1,240

2014 1,398 2013 1,335



**TOTAL LINE
SERVICE
CUSTOMERS**

2015
37,891

2014 36,892 2013 35,994



**VOLUME
DISTRIBUTED**
(Gigawatt hours)

2015
604

2014 559.53 2013 551.63



**CUSTOMER
SERVICE**

SAIDI (Average minutes
customers are without power
during the year)

2015
191.98

2014 206.27 2013 137.60

Becoming customer focused

Welcome to our 2015 Annual Review, this is an opportunity for MainPower to share with our customers and shareholders, our performance and outlook for the year ahead.

As an essential service provider, we are responsible for delivering a safe, secure and reliable supply of electricity to our region.

MainPower has had a strong business performance over the 2014/15 financial year, we have continued our comprehensive programme of new network investment and maintained network asset renewal and replacement, ensured network reliability, and kept our employees and the public safe.

The owners of MainPower, the people of North Canterbury and Kaikoura, can have confidence in what has been achieved on their behalf as shareholders.

As a community-owned enterprise, our responsibility is about more than maintaining a strong financial result. During the year, we credited \$9.3M in qualifying customer rebates as part of our profit distribution programme. Direct funding and in-kind sponsorship support totalling in excess of \$300,000 provided real value to local communities, ranging from venue sponsorship such as the MainPower Oval, through to supporting volunteer organisations like the local agricultural and pastoral associations. I'd particularly like to acknowledge our employees who are making a difference in the community through their participation in volunteer and fundraising programmes.

MainPower has a proud history of servicing the region for close to 100 years. In recent years we have experienced significant growth and all of the challenges that go along with it, including growth in residential developments and changes in land use to more intensive models of farming and the demand for irrigation.

Our challenge going forward is to continue to understand and anticipate the demands and expectations of our customers. This means proactively looking at the satisfaction of our customers and implementing meaningful change to bring about positive experiences.

"As we look to the year ahead, our commitment is to continue to keep the lights on for our 37,000 customers in the region and deliver on our promise of improved customer service."

This will require some work on our part. We need to ensure that we have empowered and engaged employees with a willingness for change and inspirational leadership and management to help drive change.

MainPower unquestionably performs at its best in times of emergency, for example during natural disasters and major weather events. Customer and community research continually shows that this is the time when we shine. Our objective going forward is to ensure that we maintain that level of performance for the entire year.

We realise that to achieve this, we need to think and do things differently. We recently went out and asked a selection of our customers to complete a customer service survey, to collect feedback that we can use to understand ways we can improve our customer service experience. We are continually working on elevating service quality to the highest level and need your help to get there. If you have any feedback or questions, I am always available and I encourage you to take the opportunity to contact me directly.

Having joined as MainPower's second only Chief Executive in January this year, following the retirement of Managing Director Allan Berge, my orientation into the enterprise has only just begun. The positive reception I have received, not just from MainPower employees, but also from business leaders and the local community, has been encouraging. As we look to the year ahead, our commitment is to continue to keep the lights on for our 37,000 customers in the region and deliver on our promise of improved customer service.



Bruce Emson
Chief Executive
MainPower New Zealand Limited

Photo taken by MainPower employee Brent Price.



MainPower is committed to supporting the communities of North Canterbury and Kaikoura.

MainPower supports a number of programmes and events each year with a focus on youth, community energy efficiency programmes and activities, environmental sustainability and economic development.

Doing the right thing

We encourage our employees to reach out and actively participate in our local community. This year we have assisted staff to become involved in Leukaemia & Blood Cancer New Zealand's signature fundraising event Shave for a Cure, join Big Brothers Big Sisters of North Canterbury's school-based mentoring programme, and participate in the fundraising campaign for the RSA Poppy Appeal.

Outlook

Planned initiatives for the coming year include an independent review of our sponsorship programme to ensure it adheres to industry best-practice and represents a fair and equitable programme of community support. We are also reviewing our energy efficiency strategy to ensure that we continue to support and encourage energy efficient initiatives in our region.

YOUTH

MAINPOWER NORTH CANTERBURY PRIMARY SCHOOL WAISWIM PROGRAMME

Annually delivering close to 35,000 swimming lessons to 3,478 children from

35 schools.



MAINPOWER YOUTH SPORTS SCHOLARSHIPS

In ten years, over \$140,000 has been awarded to

48

young stars to help support their sporting careers.



PRIMARY & SECONDARY SCHOOL PRIZES
Close to **\$7,000** awarded each year to outstanding students in our region's primary and secondary schools.

MAINPOWER PRIMARY SCHOOLS COACHING PROGRAMME

Sport coaching sessions provided annually to 6,500 students in

42 schools.



MAINPOWER NORTH CANTERBURY SPORTS AWARDS

Recognising the outstanding performance of our region in terms of sporting pursuits since

2009



ENERGY EFFICIENCY



INSULATION IN NETWORK AREA

75

low income households provided with insulation at no cost each year.



ENERGY ADVICE SERVICE

60

home energy checks, phone and online advice and outreach talks within the region at no cost each year.



ENVIRONMENTAL SUSTAINABILITY



MAINPOWER HURUNUI NATURAL ENVIRONMENT FUND

Over 10 years, \$110,000 in grants has been awarded to

50

recipients to assist with work that protects, restores or reinstates indigenous biodiversity in the Hurunui District.



ECONOMIC DEVELOPMENT



NORTH CANTERBURY RADIO TRUST

Ensuring community radio station COMPASS FM can continue to broadcast to its listeners in the region.



ENTERPRISE NORTH CANTERBURY

Supporting the growth of existing businesses and promoting new business in the region.



NORTH CANTERBURY BUSINESS AWARDS

Recognising exceptional businesses in our region since 2008.

Notice of Annual Meeting

The Annual Meeting of shareholders of MainPower New Zealand Limited will be held at MainPower head office, 172 Fernside Road, Rangiora on Monday 31 August 2015 commencing at 5.30pm. An invitation is extended to all North Canterbury and Kaikoura residents to attend.

To find out more

You can discover more about MainPower by visiting our website www.mainpower.co.nz. You can also email us anytime at info@mainpower.co.nz or phone us on 03 311 8300.

A copy of MainPower's 2015 Annual Report and Statement of Financial Accounts is available on our website www.mainpower.co.nz.

If you would like a copy posted to you, please call us on 03 311 8300 or email info@mainpower.co.nz.

Agenda

1. Apologies
2. To receive the Directors' Report and Financial Statements for the year ended 31 March 2015 and the Report of the Auditor thereon.
3. Pursuant to the Constitution, the Directors have resolved that no dividend will be payable.
4. Election of Directors
 - Pursuant to the Constitution to elect one Director on the retirement by rotation of Mr P.A. Cox. Mr Cox, being eligible, offers himself for re-election.
 - Pursuant to the Constitution to elect one Director on the retirement by rotation of Mr T. Burt. Mr Burt, being eligible, offers himself for re-election.
5. To consider the Directors' recommendation that the total Non-Executive Directors' remuneration for MainPower New Zealand Ltd and its subsidiary companies for the 2015-2016 financial year remains at a maximum of \$300,000 excluding Goods and Services Tax.
6. To appoint Deloitte as Auditor in accordance with section 196(1) of the Companies Act 1993 and to authorise the Directors to fix the remuneration of the Auditor.
7. To consider any general business which may be properly brought before the meeting.

